

## Hartlebury Trading Estate - a Worcestershire Success Story

Hartlebury Trading Estate is a very important economic driver for the county. Collectively we employ approximately 2500 people that's more than any other single business site in the county. We have 100 tenants providing services in 60 different sectors exporting and providing goods and services to the UK and around the world.

Our tenants collectively occupy 1.6 million sq ft of active business space.

We should all be very proud of the business that exists, develops and thrives on the Estate - we are a Worcestershire success story!

## Welcome To Our New Tenants

Since we published our last newsletter a total of 52 units have been let some 376,000 sq ft of space. Here are just some of our new tenants:

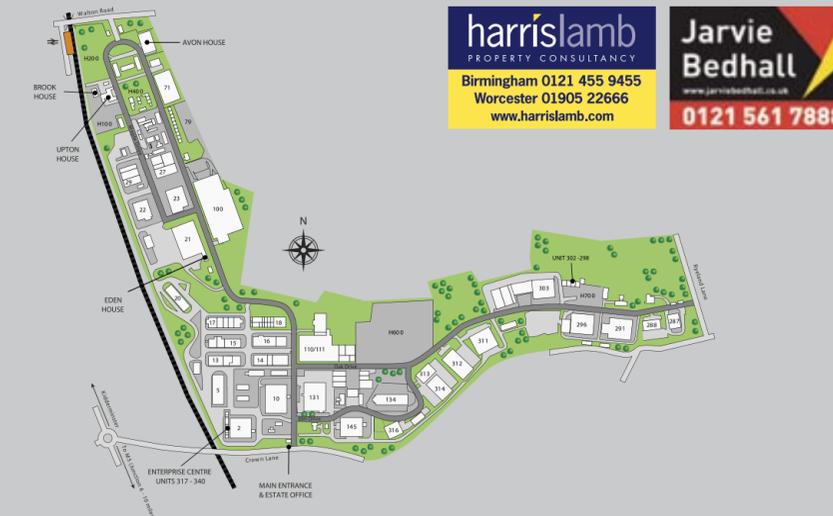
- MDSL Ltd
- Andyloos Ltd
- Faithful Ltd
- Benweld Ltd
- Williams Ironmongery Ltd
- Jaspers T28 Ltd
- Wiper Blades Ltd
- FedEx (UK) Ltd

In addition to new tenants we have seen the following tenants occupy more space on Hartlebury Trading Estate:

- Whitefoot Forward
- Stephen Godfrey
- Hartlebury Specialist Cars Ltd
- CTAC Ltd
- Danti Engineering Ltd
- CP Foods
- Golco
- L & D Sawmills
- Mayfair Holdings

## Current Availability

Hartlebury Trading Estate has a number of industrial and warehousing units available in a wide range of sizes. In addition there are office and development opportunities on site. For more information contact the Estate Office or the Letting Agents.



## New Estate Team

There have been some new additions to the Management team at Hartlebury. We welcome Chris Pritchard to the team as Property Manager and Tina Lidgate as Estates Administration Manager.

Our letting agents Harris Lamb and Jarvie Bedhall continue to actively seek new tenants and we are delighted to welcome Alex Woodhall as part of the expanded Jarvie Bedhall team.



**Hartlebury Trading Estate is one of the most popular, established and successful trading estates in the Midlands. With a million pound refurbishment programme completed and an established and diverse business community resident, Hartlebury provides tenants with a unique, premier destination with good communication links, excellent facilities, first class estate management and a vibrant and friendly atmosphere.**

[www.hartleburytradingestate.co.uk](http://www.hartleburytradingestate.co.uk)

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NEWSLETTER | EDITION 2

## Welcome from the Management Team at Hartlebury Trading Estate



Welcome to the second Hartlebury Trading Estate newsletter.

Within the past twelve months a lot has been happening on the Estate. We have welcomed new tenants, continued with the implementation of our investment in infrastructure improvements and with the refurbishment of our many units. In addition, we have also seen the continuing success of our tenants some of whom have extended their presence on the Estate as their business expands.

In this second issue of our newsletter, we will feature in more detail our new and improved Estate security including the registration recognition system. Introduce you to the new tenants who have joined us at Hartlebury within the past twelve months or so and present you with six further tenant profiles.

We will also highlight the Estate's continued commitment to the environment and the ways in which we are constantly striving to reduce our impact on our surroundings.

In this issue, we also present you with some fascinating facts about how all of us on the Hartlebury Trading Estate contribute to the economic prosperity of the area.

As we all go about our individual day to day business it is easy to forget that collectively we employ a large number of people, provide products and services to a vast and diverse range of sectors and supply companies all over the world. We make a big impact.

Effective and open communication between the Management of the Estate and our tenants is very important to us. We hope that you find the newsletter of interest and your feedback on this and indeed any other aspect of the Estate is always very welcome.

Thank you for your continued support of Hartlebury Trading Estate.

## Making Hartlebury Trading Estate even more secure and improving our environment

**As part of the owner's continued commitment to improving the facility for the benefit of all our tenants, Hartlebury Trading Estate has seen some significant investment in infrastructure during the past twelve months.**



Security we know is a big issue with our tenants and the introduction of the new vehicle recognition system has had a major benefit. The system operates a new ANPR camera which was supplied and fitted by CTAC Ltd, an existing tenant on the Estate. The system snaps the vehicle registration number plate both day and night. This is a valuable addition to the existing Estate security system. We have also appointed G4S Security Company for the manned guarding of the Estate.

The environment in which we all work in every day is also important. We have invested a great deal in Estate landscaping with further improvements at the Walton Road end of the Estate in addition to the new water feature at the main entrance.

In 2008, Hartlebury Trading Estate is also making another significant commitment to the environment. During the year, Hartlebury pledges to buy and plant another 150 trees and 500 shrubs around the Estate. Not only will this impact on the look of the Estate but will demonstrate our commitment to making a positive contribution to the environment.

Hartlebury tenant, Greener Options, is dedicated to recycling for the benefit of charities including two locally based hospices. If tenants would like to coordinate their recycling of for example, used stamps, computer cartridges, toners or simple office furniture, Greener Options can arrange collection and ensure that when we recycle it benefits others. Chris Bond at Greener Options can tell you more. Chris can be contacted by telephone on **01299 250221** or by email at [chris.bond@greeneroptions.co.uk](mailto:chris.bond@greeneroptions.co.uk)



Corporate Social Responsibility is important to the owners of Hartlebury. This year will see our continued support of Worcestershire County Cricket Club, providing free accommodation to Operation Christmas Child, the continuing sponsorship of Hartlebury Gardening Club and maintaining our close links with the Parish Council, Wychavon Council and Worcestershire County Council.

## Meet Some of Your Neighbours



### Units 331/332 Wiper Blades

When founder of Wiper Blades, Paul Ives, had a quote for replacement blades from his local garage, he thought there must be an opportunity to buy the product more cost effectively on the web. When he researched it he found there wasn't an effective online solution. So, Wiper Blades was born.

Wiper Blades is now proud to offer the largest selection of wiper blades anywhere in the UK and all of the major blade manufacturers are now available at [www.wiperblades.co.uk](http://www.wiperblades.co.uk). This now includes the new range from automotive giant Michelin.

When you require replacement blades visit Wiper Blades online input your car make and details - your requirement is revealed - Wiper Blades then pack and despatch next day.

Managing Director, Paul Ives, said: "With any new start up business you need the right size of unit and be affordable. At Hartlebury, the infrastructure was in place and we could move straight in. I love the environment it is perfect for business - great connections and easy access and the Estate has the facilities to accommodate the business as we grow."



### Unit 22 Andyloos Ltd

It's certain that if you have visited a major outside event anywhere in the UK or abroad you will have used a facility provided by Andyloos.

Trading for over twenty years, Andyloos specialises in the hire of portable toilet and shower facilities. In addition they also manufacture luxury toilet and shower trailers. Plus a range of vacuum operated mobile toilets.

Andyloos recently moved to larger premises on the Estate to accommodate their increasing stock of hire equipment and to be able to effectively service their growing dominance of the market.

The quality and range of facilities available with environmentally friendly and efficient collection and storage is becoming very important to event organisers so Andyloos continues to invest in the latest equipment.

Andyloos Managing Director, Robert Culley said that Hartlebury was ideal to facilitate the business's growth: "As you can imagine we need a massive space to accommodate our large stock of equipment. We need not only to be able to store them but service them and Hartlebury is ideal for our needs. It is a good atmosphere and a perfect location to work in"



### Unit 18C DWS

We often take for granted the processes that take place to put food on to the supermarket shelves. This is where companies like DWS play an important role.

DWS is a specialist weighing machine manufacturer operating in a niche sector of the food industry. They design and build weighing systems for products that conventional weighing equipment cannot measure.

Though DWS sub contract most of its metal fabrication and machining to other companies all software design and computer components are retained in house. Machine assembly and testing also takes place at Hartlebury.

DWS provides weighing machines to convenience food manufacturers who supply the supermarket chains with ready meals and pre packed snacks.

For DWS a key decision of moving to Hartlebury was the flexibility of the site, Malcolm Davis of DWS said; "As a business expands you may need to move to larger premises. This is a key reason we came here. The Estate can accommodate all types of business with a wide range of units so an alternative solution is available as your business grows. I've been impressed with the quality of the units and the entire infrastructure of the Estate."



### Unit 89 Williams Ironmongery

When some of the world's most respected architects are looking for designer door furniture then many come to Williams Ironmongery.

Established in 1995, Williams Ironmongery has built an enviable reputation for its collection of designer door furniture and can now count many leading architects as clients.

The business has supplied architectural hardware products to the building trade that can be anything that appears on a door or window. It has also expanded into a diverse range of other products such as bathroom equipment, internal and external lighting, handrailing, glass partitions, homeware and glassware.

Many of the products can be found at the company's website [www.williams-ironmongery.co.uk](http://www.williams-ironmongery.co.uk)

Williams Ironmongery moved to Hartlebury in September 2007 from Halesowen and also has an office in London and has a sister company based in Dubai. For Managing Director, Gary Williams, the Hartlebury location is ideal; "The ease in which my directors and staff can reach our new premises at Hartlebury was a major incentive to move here. The location is ideal for servicing our clients both in the UK and abroad. I am delighted to be here at Hartlebury Trading Estate"



### Avon House & Unit 38B CTAC

Security is a major issue for business. Ensuring that premises are monitored and protected is a vital component to business success. Electronic Security Systems is now a very large marketplace.

CTAC is at the forefront of electronic security systems. Entering their fifth year on Hartlebury, CTAC offers CCTV, Access Control, Intruder Alarms and Gate and Barrier Systems to business.

CTAC's reputation is for supplying systems with technical excellence. Clients include many international brands.

CTAC's Head Office, Central Station and Gate Fabrication Workshops are at Hartlebury with over forty people employed on site from IT specialists to builders and fabricators.

Managing Director Adrian Johnson, says residency at Hartlebury has been a good decision; "Hartlebury offers our staff an extremely pleasant environment to work in and its location and ease of access make it an excellent base for CTAC. We have developed here and recently launched a new Retail and Industrial Division. We are undergoing major refurbishment of our works which will cement our commitment to Hartlebury, surrounding businesses and community."



### Unit 34B Jaspers Corporate Catering

With the days of the business lunch becoming rarer, businesses are looking to cater in house for meetings and client hospitality and in doing so demanding professional catering services on hand.

Jaspers Corporate Catering Services moved to Hartlebury in the spring of this year. The company provides buffet catering to businesses within Kidderminster, Stourport, Bewdley, Stourbridge and Dudley with a plan to extend these services even wider. Jaspers use online account ([www.jaspersonline.co.uk](http://www.jaspersonline.co.uk)) techniques to ensure clients can choose the menus they want and confirm their orders. This is processed quickly then delivered using refrigerated vans.

Jaspers has a new refurbished facility where all food is prepared and this has received a five star Food Hygiene rating from Wychavon District Council.

Owner of Jaspers, Dave Hardwick, has no regrets in locating his business at Hartlebury; "Location is key to us. We need a first class facility to prepare orders and then have excellent road access to our clients. Hartlebury was able to provide both. We were able to refurbish our site to our exacting specification and the location makes travelling very easy."

You can contact Dave on **01299 253453** to discuss your buffet requirements or our recently launched office sundries.